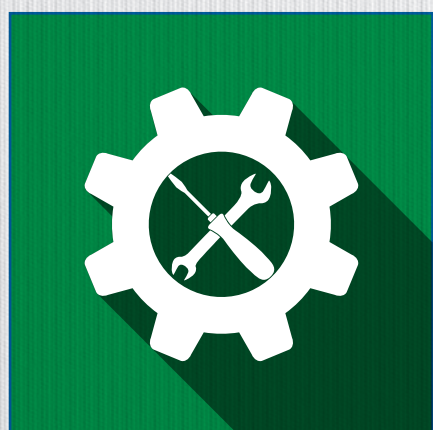


# ANPI PROFESSIONAL SERVICES PORTFOLIO



# CATALOG OF SERVICES

Item #'s 1.0, 2.0 & 3.0

ITEM #	SERVICE	SCOPE OF WORK	ASSUMPTIONS	QTY	UNIT PRICE
1.0	Site Survey	An ANPI representative shall arrive at the designated site, make contact with the customer's site representative and confirm arrival with the ANPI central point of contact. ANPI representative shall locate the Customer's designated work area required for completion of the scope of work. ANPI representative shall record all requirements for cabling. ANPI-furnished site survey form will be filled out completely before leaving the site. ANPI will provide all survey findings and recommendations for review within ten (10) business days after the survey is complete. At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact the ANPI central point of contact for further instructions and/or release authorization.	Any malfunctions, faulty conditions, inoperable equipment, mislabeled circuits, inactive circuits/extensions, poor workmanship and any abnormal conditions discovered in work areas during period of service are not the responsibility of ANPI to detect, troubleshoot, repair or recommend action upon under this scope of work. Any such requirements may be handled upon request under a time and materials basis. Assets with illegible or inaccessible serial numbers, model information or any information will be recorded with minimum available information to include basic description and any information fragments available at the time of inventory. ANPI is not required to move or disassemble any components in order to recover inventory data. ANPI shall have ten (10) business days from the last site visit to compile and deliver the information gathered during this activity in a format mutually agreed upon by both parties. Up to 50 cables located in same physical structure covered under this rate (building or campus not to exceed 100,000 sq. ft. total, where multiple building campuses are located no more than 100 meters apart).	1.0	\$281.99
2.0	Digital Phone Implementation Service	Configure, Install, Terminate, Test and Label One (1) ANPI-Provided Digital Telephone – ANPI representative shall arrive at the designated site, make contact with the site representative and confirm arrival with the ANPI central point of contact. ANPI representative shall locate the Customer's designated work area and ANPI provided materials (if any) required for completion of the scope of work. ANPI representative shall conduct a visual inspection of ANPI-provided materials (if any) to ensure presence and serviceability of all required items. ANPI representative shall configure, install, terminate and test one (1) ANPI-provided digital telephone in the Customer designated location. At the completion of this scope of work, ANPI representative shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact the ANPI central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes device is preconfigured.</li> <li>Assumes immediate access to the site.</li> </ul>	1.0	\$ 24.99
3.0	Custom Professional Services (Scope in 3.1 – 4.1)	<p>Note: The Scope of Work for the in-scope Custom Professional Services line items are identified in item # (3.1 – 4.1).</p>	<p>Note: The assumptions for the in-scope Custom Professional Services line items are identified in item # (3.1 – 4.1).</p>	1.0	\$TBD



# CATALOG OF SERVICES

Item #'s 3.1, 3.2 & 3.3

ITEM #	SERVICE	SCOPE OF WORK	ASSUMPTIONS	QTY	UNIT PRICE
3.1	Category 5e Cabling-Plenum Rating (0 - 100 ft)	<p>• Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 5e Plenum Cable On Premise for Voice or Data (0-100ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 5e RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 5e plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.</p>	<ul style="list-style-type: none"> <li>• Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>• Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>• Assumes at least two (2) days lead time for scheduling.</li> <li>• Assumes clear and available pathways on same floor.</li> <li>• Assumes immediate access to the site.</li> <li>• Assumes a lift is not required.</li> <li>• Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$178.17
3.2	Category 5e Cabling-Plenum Rating (0 - 200 ft)	<p>• Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 5e Plenum Cable On Premise for Voice or Data (0-200ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 5e RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 5e plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.</p>	<ul style="list-style-type: none"> <li>• Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>• Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>• Assumes at least two (2) days lead time for scheduling.</li> <li>• Assumes clear and available pathways on same floor.</li> <li>• Assumes immediate access to the site.</li> <li>• Assumes a lift is not required.</li> <li>• Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$232.28
3.3	Category 5e Cabling-Plenum Rating (0 - 300 ft)	<p>• Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 5e Plenum Cable On Premise for Voice or Data (0-300ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 5e RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 5e plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.</p>	<ul style="list-style-type: none"> <li>• Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>• Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>• Assumes at least two (2) days lead time for scheduling.</li> <li>• Assumes clear and available pathways on same floor.</li> <li>• Assumes immediate access to the site.</li> <li>• Assumes a lift is not required.</li> <li>• Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$282.66

# CATALOG OF SERVICES

Item #'s 3.4, 3.5 & 3.6

ITEM #	SERVICE	SCOPE OF WORK	ASSUMPTIONS	QTY	UNIT PRICE
3.4	Category 6 Cabling-Plenum Rating (0 - 100 ft)	Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 6 Plenum Cable On Premise for Voice or Data (0-100 ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 6 RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 6 Plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes clear and available pathways on same floor.</li> <li>Assumes immediate access to the site.</li> <li>Assumes a lift is not required.</li> <li>Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$203.99
3.5	Category 6 Cabling-Plenum Rating (0 - 200 ft)	Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 6 Plenum Cable On Premise for Voice or Data (0-200 ft) – ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 6 RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 6 Plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes clear and available pathways on same floor.</li> <li>Assumes immediate access to the site.</li> <li>Assumes a lift is not required.</li> <li>Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$271.43
3.6	Category 6 Cabling-Plenum Rating (0 - 300 ft)	Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 6 Plenum Cable On Premise for Voice or Data (0-300 ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 6 RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 6 Plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes clear and available pathways on same floor.</li> <li>Assumes immediate access to the site.</li> <li>Assumes a lift is not required.</li> <li>Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$335.13



# CATALOG OF SERVICES

Item #'s 3.7, 4.0 & 4.1

ITEM #	SERVICE	SCOPE OF WORK	ASSUMPTIONS	QTY	UNIT PRICE
3.7	Dmarc Extension Category 5e (up to 150 ft)	Supply, Install, Terminate, Test and Label One (1) 4 Pair Category 5e Plenum Cable On Premise for Voice or Data (0-150 ft) - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate, test and label one (1) surface or flush mount box containing one (1) Category 5e RJ-45 jack at the designated location. ANPI shall install, terminate, test and label one (1) 4 pair Category 5e plenum 24 AWG UTP cable on premises between the surface or flush mount box and Client-designated location (to be described in the Special Instructions field provided). At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes clear and available pathways on same floor.</li> <li>Assumes immediate access to the site.</li> <li>Assumes a lift is not required.</li> <li>Assumes no core drilling/sleeves or firewall penetrations required.</li> </ul>	1.0	\$203.73

## IP APPLIANCES

4.0	Install Pre-Configured Edge Router	Install, Terminate and Test One (1) Client Provided Edge Router - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client-provided materials (if any) to ensure presence and serviceability of all required items. ANPI shall install, terminate and test one (1) Client provided and pre-configured edge router in the Client-designated location. At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes device is preconfigured.</li> <li>Assumes immediate access to the site.</li> </ul>	1.0	\$106.73
4.1	Install Pre-Configured Switch (24 or 48 port)	Install, Terminate and Test One (1) Client Provided Pre-Configured Switch - ANPI shall arrive at the designated site, make contact with the site representative and confirm arrival with Client's central point of contact. ANPI shall locate the Client-designated work area and Client-provided materials (if any) required for completion of the scope of work. ANPI shall conduct a visual inspection of Client provided materials (if any) to ensure presence and serviceability of all required items. ANPI install, terminate and test one (1) Client-provided and pre-configured switch in the Client-designated location. At the completion of this scope of work, ANPI shall clean up and dispose of any debris in the immediate work area and continue on to remaining activities or contact Client's central point of contact for further instructions and/or release authorization.	<ul style="list-style-type: none"> <li>Assumes activity is in accordance with one or more activities per site visit. A minimum site visit of \$187.00 will be charged if this is the sole activity of the site visit.</li> <li>Assumes all work is to be completed during normal business hours (M-F; 7:30 a.m. - 5:00 p.m.).</li> <li>Assumes at least two (2) days lead time for scheduling.</li> <li>Assumes device is preconfigured.</li> <li>Assumes immediate access to the site.</li> <li>Does not include patch cabling or labeling. Only stacking cables and management interface cables included.</li> </ul>	1.0	\$60.20

# EXCLUSIONS AND SPECIAL CONDITIONS

## **OUT OF SCOPE HOURLY PRICE**

These rates apply for general out-of-scope labor services for the specific field personnel skill level assigned to the in-scope work, and are associated with one whole hour or portion thereof of on-site, non-union labor performed within specified hours of the day (PPS is Principal Period of Service, and defined as Standard Business Hours, Monday - Friday, 7:30 a.m. to 5:00 p.m., local time). Please consult with your ANPI point of contact to determine which rate applies to your specific job or project. Other rates available as needed for additional skill levels. Troubleshooting and repair of systems not supplied by ANPI are considered out of scope. When services are being performed at an hourly rate, ANPI is not responsible for work stoppages that occur as a result of waiting for Customer callbacks, release, etc. ANPI shall inform Customer of delays that are impacting work progress.

## **UPLIFT MULTIPLES TO BE APPLIED TO FIXED OR HOURLY PRICING**

Union Uplift Multiple –Non-PPS and Expedite (with less than 48 hours notice), 1.875X; Holidays and Expedite (with less than 24 hours notice), 2.50X.

## **CANCELLATIONS, EXPEDITES AND RESCHEDULES**

ANPI will charge a \$30 fee to cancel or expedite a prescheduled task, activity or visit if less than two (2) business days' notice is provided by Customer. ANPI will charge a \$60 cancellation fee for less than one (1) business day's notice, plus the charges for time spent by field personnel if cancellation occurs after field personnel have departed their origination point for the cancelled destination. Cancellation of an activity may impact unit pricing for remaining activities. ANPI will charge a 50% labor expedite fee for less than two (2) business days' notice and a 100% labor expedite fee for less than one (1) business day's notice. ANPI will charge a \$30 fee to schedule a task or reschedule a prescheduled task, activity or visit if less than five (5) business days' notice is provided by Customer and for all subsequent reschedule requests made after the first request, regardless of notice time. Cancellation of an activity may impact unit pricing for remaining activities. Price quoted assumes ANPI has control of site visit schedule within Customer established project timeline.

## **MINIMUM VISIT FEE**

A minimum visit fee of \$187 will be charged for all visits.

## **DELAYS WHILE ON SITE**

ANPI representative has access to designated work areas immediately upon arrival. Wait or on-hold time with Customer, site representatives or Customer-designated third party that exceeds 15 minutes per visit (unless otherwise specified) is considered out of scope and will be billed at the appropriate hourly rate. New construction, Customer Help Desk or other non-ANPI delays shall be billed in 15-minute increments. Usernames, passwords, software images, device configurations, IP addresses or other information needed to gain access and properly complete specified work on devices or systems must be available immediately upon arrival. Requirement for special access equipment such as lifts (access above 20 feet) or safety harnesses/equipment (steel walking) are considered out of scope and will be billed at the appropriate hourly rate. Customer provides applicable special instruction and contact information critical to completion of the scope of work prior to scheduled arrival. When required to complete ANPI-specified scope of work, power and data feeds will be present and within six (6) feet of the designated install location. Bypassing wall, floor, ceiling penetrations and pathway restrictions for power, voice, video, data, antenna, grounding or other physical media feeds (unless otherwise specified) is considered out of scope and will be billed at the appropriate hourly rate.

## **REVISIT TRIP CHARGE**

PRICE: \$187 per revisit. This fee applies only when ANPI must make a revisit in order to complete prescribed statement of work and the delay was beyond the control of ANPI or its field personnel. Obligations under this Agreement and its Appendices, Exhibits, Attachments, Addendums and Change Orders will survive such termination until work performed under each is concluded. ANPI will be entitled to payment for all satisfactory work completed as of the effective date of termination.