

Jive Communications

Hosted VoIP

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Why Jive?

Proprietary Platform

- Created and manage our own hosted cloud PBX platform (Jive Core)
- Able to provide ultra-competitive pricing as Jive does not pay licensing fees
- Over 60 developers on staff using Agile Development to create vertically integrated Apps as required
- Admin & End-User GUI , drag and drop, easily create Dial Plans, add & modify users
- 90% of customers bring their own bandwidth, but Jive offers MPLS & CoS connectivity options
- Jive's service scales seamlessly from one-seat small Businesses to Large Enterprises with thousands of seats

All inclusive Pricing Model is Affordable, Simple & Reliable

- Unlimited Local & National Calls
- E-fax included
- Unlimited Call Recording included
- Unlimited Auto Attendants, Ring Groups & Call Queuing included
- Unlimited Conference Bridges included (up to 10 participants each)
- Unlimited Concurrent Calls via Dial Plan

Quality and Customer Service

- Lifetime Moves, Adds, Changes, customer & tech support
- Less than 3% ANNUAL attrition rate compared to an industry average of 20-35%
- Jive revenues have doubled YOY since 2006
- Jive has BGP Tier 1 Connectivity, Upstream QoS at Router & Uncompressed Codecs

Channel Program

- Only provider with 16 Dedicated Regional Inside & Outside Channel Account Managers
- Agent commissions for life of customer
- Quicker commissions, when Jive bills customer vs. payment received (avg 30 days sooner)
- Quote, Order & RFP Support Desks
- Partners receive a 50% off discount per seat for their own business
- Partners receive Demo accounts with 2 lines of service – no cost

Gateways, Routers, Switches & Phones

- Best in Class CPE from Adtran, Cisco, Polycom , Panasonic, Yealink, Snom, Aastra & More
- Partners buy CPE at Jive's cost pre-provisioned and ready to deploy w/FREE Shipping
- Free and subsidized phones available (certain minimums apply)

Why Jive Talking Points

1. Local Reps
2. FREE Phones
3. MPLS & BYOB
4. Quick Quotes
5. 6 Data Centers
6. Top Rated
7. 1 Seat to 5,000+ Seats
8. Upfront \$\$\$\$